

1 UNITED STATES DISTRICT COURT  
2 DISTRICT OF MINNESOTA  
3 CV 06-4112 (ADM/JSM)

4 Fair Isaac Corporation,

5 Plaintiff,

6 vs.

7 Minneapolis, MN

8 Courtroom 8E

9 Equifax Inc.,

10 Experian Information Solutions, Inc.,

11 June 25, 2008

12 Trans Union, LLC,

13 VantageScore Solutions, LLC,

14 REDACTED VERSION

15 Does 1 through X

16 Defendants.

17 \* \* \* \* \*

18 TRANSCRIPT OF MOTIONS HEARING  
19 BEFORE THE HONORABLE JANIE S. MAYERON  
20 UNITED STATES DISTRICT COURT MAGISTRATE JUDGE

21 APPEARANCES:

22 FOR THE PLAINTIFF:

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Proceedings reported by stenotype, transcript produced by  
computer-aided transcription.

**P R O C E E D I N G S**

THE COURT: Thank you. Good morning everyone. I understand you've had the pleasure, some of you, of running into your former contemporary, now Judge Keyes. He came out here, and I'm sure you were all wondering why he was here, to arraign you all. No.

All right. Well, I have to say it's a pleasure having Judge Keyes on the bench. He's been a colleague forever, so we're delighted. Sorry to take him away from you all.

All right.

MR. TIETJEN: That's okay.

THE COURT: Understood. All right. We're here this morning in connection with the matter of Fair Isaac Corporation versus -- well, it starts off with this Equifax et al, but we'll have to pull that name off of the title here. This is Court File No. 06-4112. If the attorneys could identify themselves. Let's start first with Fair Isaac.

MR. TIETJEN: Good morning, Your Honor. Randall Tietjen and Mary Kiedrowski from Robins, Kaplan, Miller & Ciresi for the plaintiffs Fair Isaac.

THE COURT: All right. And on behalf of Trans Union?

MR. GARDNER: Good morning, Your Honor.

1 James Gardner and Chris Morris.

2 THE COURT: And on behalf of Experian?

3 MR. JACOBSON: Good morning, Your Honor.

4 Mark Jacobson and Chris Sullivan from Lindquist & Vennum  
5 and Rob Milne from White and Case.

6 MR. MILNE: Good morning, Your Honor.

7 THE COURT: Good morning. And on behalf of  
8 VantageScore?

9 MS. MILLER: Good morning, Your Honor.  
10 Justi Miller from Kelly and Berens.

11 THE COURT: Did I miss anyone? This is sad  
12 when I know all the parties' names by heart. I don't even  
13 need to look at the docket anymore.

14 We're here this morning to address  
15 plaintiff's motion to compel. Then when we're done with  
16 that, we'll go into our off the record, and we will go  
17 into our monthly case management conference. And I know  
18 that we have two disputed issues there that the parties  
19 are prepared to resolve on an informal basis at that case  
20 management conference.

21 But having said that, given we do have a  
22 court reporter here, let me ask just in terms of the  
23 mechanics, does anyone desire to have the court reporter  
24 take down the case management conference and in particular  
25 the two disputed issues?

1 MR. TIETJEN: Fair Isaac would like it  
2 recorded, Your Honor.

3 THE COURT: All right. Then I think that  
4 answers it. Whether the defendants agree or don't agree,  
5 will that work for you, Ms. Court Reporter?

6 COURT REPORTER: Yes, Your Honor.

7 THE COURT: All right. Well, we're here to  
8 address plaintiff's motion to compel. I have the moving  
9 papers. I have defendant's response. I also received the  
10 documents for the in camera inspection. I've looked at  
11 those documents. I understand there is no reply that was  
12 filed, so I'm prepared to hear argument. Mr. Tietjen?

13 MR. TIETJEN: Thank you, Your Honor. If  
14 you've had a chance to review the briefs, because I  
15 understand time is limited this morning, I will try and  
16 just respond to the defendant's argument in their brief.

17 This is a motion to compel production of  
18 three documents which in the motion papers as you've seen  
19 are referred to as Plaintiff's Deposition Exhibits 150,  
20 151, and 160. Exhibits 150 and 151 are related. 150 are  
21 minutes from Project Trident meeting that were prepared by  
22 a representative of Mercer, the bureau's consultant on  
23 Project Trident. The gentleman's name is Piyush Tantia.

24 These minutes, the defendants contend,  
25 contain legal advice and for that reason they clawed them

1 back during the deposition. Your Honor may recall all of  
2 this because the minutes were filed by my client in  
3 support of its last motion to compel. And the minutes  
4 were on file with the court for nine days right up until a  
5 few hours before the defendant's response to our motion  
6 was due. And it was on that same day when a colleague of  
7 mine who was taking the deposition of Mr. Tantia, and it  
8 was during that deposition when we contend that the  
9 questioning of Mr. Tantia regarding those minutes made the  
10 defendants uncomfortable. They clawed the document back.

11 The defendants contend that even though  
12 they had let the document reside on file with the court  
13 for nine days, that doesn't represent a waiver because as  
14 they say on page 12 of their motion or their papers,  
15 nothing in the record suggests that the defendants were  
16 aware of the document any earlier. Well, and they contend  
17 later that essentially they were busy and implying that  
18 they didn't see it as part of our motion papers.

19 I have no information and they're correct,  
20 no information to counter that. I've never taken a  
21 deposition of any of the defendant's counsel to find out  
22 whether they read our motion papers or not, but the fact  
23 is that they did reside with the court for nine days and  
24 nobody objected to that.

25 But I would like to concentrate more on the

1 defendant's claim that the redacted information in those  
2 minutes represents attorney-client privileged information.

3 Now the redacted portion of those minutes  
4 is essentially a repetition of what the defendants have  
5 been calling their meeting guidelines, their antitrust  
6 guidelines. XXX XXX XXXXXXXX XXXXXXXX XXXX.XXXX XXXXXXXX XXX  
7 XXXXXXXX XX XXXX XXXXXX XXXX XXXXX. XXXXXXXX XXX XXXXXXXX  
8 XX XXXX XXXXXX XXXXXXXX. XXXXXXXX XXX XXXXXXXX XX XXXX XXXXX  
9 XXXXXXXXXX. XXX XXXX XXXXXX XX XXXX, XX XXXX XXXXXXXXXX XXX  
10 XXX XXXXX XXX XX XX X XXXXXXXXXX.

11 The defendants have produced to us several  
12 versions of their meeting guidelines, and you'll recall I  
13 assume from the last hearing that another version of their  
14 meeting guidelines was in dispute then, and the defendants  
15 agreed at that hearing to produce it to us.

16 And you, I think it's fair to say,  
17 encouraged the defendants to explain to us why they hadn't  
18 produced all of their meeting guidelines because they  
19 really can't pick and choose which versions of their  
20 meeting guidelines they want to produce and which ones  
21 they want to claim are attorney-client privilege. But  
22 that's essentially what they're doing here with the  
23 meeting minutes.

24 The minutes are nothing but another form of  
25 the meeting guidelines. The defendants contend that they,

1 and they say this in their brief, that Mr. Tantia's notes  
2 reflect legal advice entirely distinct from the meeting  
3 guidelines. They don't explain how they are entirely  
4 distinct, but if you read the meeting guidelines and then  
5 read the redacted portion of the meeting minutes, you'll  
6 see that the same admonitions are reflected in both. XXXX  
7 XX XXXXX XXXX XXXXX XXXXXXXX, XXXXX XXXX XXXXX XXXXXXXXXX,  
8 XXXXX XXXX XXXXX XXXX XXXXX.

9 Those sentiments are contained in the  
10 meeting guidelines as well. So I don't know how the  
11 redacted portion of these minutes are quote entirely  
12 distinct from the meeting guidelines.

13 And they don't say, in any event, the  
14 defendants don't say how those meeting minutes reflect  
15 legal advice. Mr. Oliai, an employee of Experian, has  
16 submitted a declaration in opposition to this motion, and  
17 he doesn't say how in his declaration those minutes  
18 reflect legal advice. In fact, in the defendant's brief,  
19 they just hypothesize how the minutes could in theory  
20 reflect legal advice, and this is at the bottom of page 8  
21 in their brief. The defendants say such communications  
22 could have included providing the attorneys'  
23 interpretation of the guidelines, explaining the interplay  
24 of the guidelines and other applicable laws in answering  
25 any questions that the Project Trident team might have



1 had. Those meeting minutes contain none of that  
2 information, reflect none of that. This is just a pure  
3 hypothetical that the defendants have invented to support  
4 their argument the minutes shouldn't be produced.

5 None of this, Mr. Oliai and no other  
6 affiant actually contends that the minutes reflect any of  
7 this thing like discussions about the minutes and the  
8 interpretations of them. In any event, even if they did,  
9 I don't think they could withhold that information as  
10 privileged either. They can't pick and choose what part  
11 of the guidelines -- this is my point -- which part of the  
12 guidelines they want to claim is nonprivileged and what  
13 they want to claim is privileged.

14 These guidelines are important to them  
15 because it is their front, so to speak, that they didn't  
16 do anything wrong. They had these guidelines. Everybody  
17 read them. Everybody followed them. So they used this as  
18 a defense to our antitrust claims, but they're being very  
19 selective about it. They don't want to face any questions  
20 about these guidelines. They don't want to produce all of  
21 the versions of the guidelines. And we contend the  
22 guidelines are a farce.

23 Which leads me to the second part of our  
24 motion to compel the production of Exhibit 160. Exhibit  
25 160 is a large set of e-mails, and it's only one in

1 particular that's at issue here. It's from an Experian  
 2 employee, again Mr. Stan Oliai, to the same Mercer  
 3 employee, Piyush Tantia, informing Mr. Tantia that XX  
 4 XXXXXXXX XXXXXX XX XXXXXXXX, XXX XXXX XX XXXXX XXXXX,  
 5 XXXXXX XX. XXXXXX XX XXXXXX XX XXXXXX XXXX XXX X XXXXXXXX  
 6 XX XXXXXXXX XXXXXXXX XX XXXX XX XXXXXXXX XXXXX XXXX XXX  
 7 XXXXXXXX XXXXX XX XXXXXXXXXXXX XXXXX XXX XXXXXXXXXXXX. XXX  
 8 XXXXXXXX XX. XXXXX XXXXXXXX XX XXXXXXX XXX XXXXXXXX  
 9 XXXXXXXXXXXXXXXX. XX. XXXXXXXX XXXXXXX XXX XXX XXXX XXXX  
 10 XXXXXXXX XXXXXXXX XXXXX XXX XXXXXXXXXXXX. He was not given  
 11 any legal advice of that nature. XX XXX XXXX XXXXXXXXXXXXXXXX  
 12 XXXX XX XXXXXXX XX XXXXXXXXXXXX XXXX XX X XXXXX XXX XXXX XXXX  
 13 XXXX XXXXXXX XXXXXXXXXXXXXXX. And this is what the defendants  
 14 argue is legal advice.

15 Now Mr. Engle's declaration says this and  
 16 only this. I provided legal advice to Mr. Oliai on the  
 17 draft agenda. As if calling it legal advice, that is  
 18 XXXXXXXXXXXXXXX XXXX XX XXXXXXX XX XXXX XX XXX XXXXXXX made it  
 19 legal advice. The defendants claim that this was a  
 20 legally necessary change. They call it that on page 15 of  
 21 their memorandum.

22 And another point in the defendant's  
 23 memorandum, it is not legal advice. It is simply XX  
 24 XXXXXXXXXXXXXXX XX XXXXXXX XX XXXXXXX XXXX XX XXXXX XX XXXX XXX  
 25 XXXXXXX XXXXXXX XXXXX XXX XXXXX XX XX. And the defendants

1 complain in their brief that Fair Isaac should not be  
2 quoting from the transcript of the deposition where  
3 Mr. Engle's advice is recorded and that that's privileged  
4 information. Actually, the fact that that transcript has  
5 been left by the defendants untouched. They did not ask  
6 anyone to seal it, in our view, represents yet another  
7 waiver of any claim that they might have to privilege.

8 The testimony in the transcript was left as  
9 is by the defendants. They have made no attempt to seal  
10 it as they have in other depositions when what they  
11 contend is privileged communications were recorded by  
12 transcript. Instead, they just in their brief complained,  
13 and we quoted from it now.

14 We assert that this is an instance of the crime  
15 fraud exception to the privilege as well. And the  
16 analysis there is actually quite simple. The defendants  
17 don't accept it, but it is simply this, that on paper they  
18 XXXXXXXXXXXX XXXXXXXXXXXX XX XXXXX XXX XXXXXXXXXXXX XX XXXXX  
19 XXXXXXXX XXXXXXXXXXXX. XXXX XXXXXXXX XXXX XXXXXXXX XXX XXXXXXXX  
20 XXXX XXXXXXXX XXXX XXXX XXXXXXXXXXXX XXXXXXX XXX XXXXXXXX XX XX  
21 XXXXXXX XXXXXXXXXXXX XX. XX. XXXXXXXX XXXXXXX XXX XXX XXXX XXXX  
22 XXXXXXXXXXXX XX XXXXXXXXXXXX XXXXXXX XXX XXXXXXXXXXXX, XXX XXXXXXXX  
23 XXXX XXXX XXXXXXX XXXX XX XXXXXXXXXXXX XXXX.

24 The Court can reasonably infer from that a  
25 desire to cover up the discussions that antitrust law by

1 the defendants own position prohibited them from  
2 discussing.

3 With that, Your Honor, if you don't have any  
4 questions, I'll rest.

5 THE COURT: Let me see if I have any  
6 questions for you.

7 So as to -- I have two questions: One is  
8 to the extent that you referred verbatim to the language  
9 in the deposition with respect to the advice that  
10 Mr. Engle gave to Mr. Oliai to change the name, your view  
11 is that they're asking that that be struck from the brief.  
12 And, obviously, now you've just quoted it here during this  
13 hearing as well. Your view is that is an indication of  
14 not only should it not be struck; but, number 2, that's  
15 indication that they have waived their right to contest  
16 even if it was a privileged communication by not taking  
17 any steps to seal it, to claw it back. That that amounts  
18 to a waiver, is that right?

19 MR. TIETJEN: Another instance for waiver.  
20 Another basis for it.

21 THE COURT: And my second question has to  
22 do with the fact that as I know you are aware, the rules,  
23 Rule 37, the Local Rules, the operative pretrial  
24 scheduling order requires a meet and confer before any  
25 motions be brought. Defendants have said there was no

1 meet and confer and cited some cases by my colleagues  
2 Magistrate Judge Noel, affirmed by Judge Tunheim, and then  
3 by Magistrate Judge Erickson that the failure to meet and  
4 confer can be fatal to any motion to compel. If you could  
5 address that issue, please.

6 MR. TIETJEN: The exchanges between counsel  
7 during the deposition, both on the record and off the  
8 record, constitute a meet and confer. And the defendants  
9 insisted that these were privileged communications and  
10 were not going to produce them. On Exhibit 150, we had  
11 further discussions at the last hearing with the Court and  
12 an exchange of correspondence on this subject as well. We  
13 believe that represents the sufficient meet and confer  
14 among the parties. In any event, any further meet and  
15 confer, I believe of any other nature would be futile.  
16 The defendants are not changing their position on this.

17 THE COURT: All right. Those are the only  
18 two questions that I had for you. Thank you. Who will be  
19 arguing on behalf of defendants?

20 MR. JACOBSON: I will, Your Honor.

21 THE COURT: Mr. Jacobson.

22 MR. JACOBSON: Let me start, Your Honor,  
23 and I'll tell you I was a bit longwinded the last time  
24 around. I'm going to try to make up for that today.

25 Let me start with Mr. Tietjen's last point.

1 You conceive there's a small portion of that deposition  
2 transcript which unfortunately is in front of Your Honor.  
3 You can judge for yourself whether that constitutes a meet  
4 and confer. An exchange of correspondence doesn't  
5 constitute a meet and confer. A meet and confer under the  
6 terms of the rule has to be either face to face or by  
7 phone. You don't do it by correspondence.

8 And, again, Your Honor will, I think, judge  
9 for yourself whether what happened at the hearing  
10 concerning solely the question of whether Kiedrowski  
11 Exhibit 25, that version of the clawed back document that  
12 had been filed with the Court should be destroyed or  
13 whether you should hold on to it for further proceedings  
14 constituted a meet and confer. None of that constituted a  
15 meet and confer.

16 In fact, Your Honor, and part of the point  
17 here is that a meet and confer would have been a meet and  
18 confer over the propriety of the redactions made from  
19 those documents. This motion was filed before Fair Isaac  
20 could even receive the redactions.

21 THE COURT: On the issue of redactions, let  
22 me then raise a question that I have and that goes to  
23 Exhibit 160. And my question there is as I looked at the  
24 unredacted version and looked at the redacted version, it  
25 appears to me that the defendants have gone ahead and

1 redacted basically everything out of Exhibit 160 with the  
2 exception of the header e-mail, and so at least that's  
3 what I was provided.

4 So my question is why is everything in  
5 Exhibit 160 redacted as opposed to that which apparently  
6 defendant's claim constitutes the legal advice of Tantia's  
7 counsel?

8 MR. JACOBSON: Sure. You're right, Your  
9 Honor. There is a top section which is the Oliai e-mail  
10 which reflects legal advice. And then underneath that,  
11 that is a reply to, and it incorporates the e-mail of  
12 Oliai. And, in fact, it refers specifically to that  
13 e-mail below in the Oliai e-mail that was redacted. What  
14 is below is privileged for two reasons. One is --

15 THE COURT: So just so I'm clear, are you  
16 taking the position that everything below -- everything  
17 that comes from Tantia to a group of people, everything  
18 below that which sets out the full agenda, everything  
19 there is a privileged communication?

20 MR. JACOBSON: Yes.

21 THE COURT: And the basis for that is what,  
22 as opposed to the lines that apparently Jason Engle wanted  
23 changed?

24 MR. JACOBSON: Two bases, Your Honor.  
25 First is this is part of the message from Stan Oliai. It

1 was incorporated into the message by Stan Oliai from Stan  
2 Oliai and referred to in that message conveying Jason  
3 Engle's legal advice, so it's part of the conveyance of  
4 the lawyer's legal advice to the group, so it's privileged  
5 for that reason.

6 It's also privileged because it was -- this  
7 e-mail was the document that was shown to Jason Engle for  
8 the purpose of obtaining his legal advice. Now I think  
9 what may be causing difficulties as you think this through  
10 is a concept we talked about actually two hearings ago  
11 about a claw back. It is possible under some  
12 circumstances that a document that is part of a  
13 communication to a lawyer may be privileged as part of  
14 that communication. While some other version of the  
15 document that's sitting in somebody else's file and was  
16 sent to somebody else may not be privileged. And that may  
17 very well be the case.

18 The real question here is whether the  
19 e-mail that was incorporated by Stan Oliai by reference  
20 into his e-mail to the group transmitting Jason Engle's  
21 advice is part of that message and his privilege for that  
22 reason, and it is, Your Honor.

23 THE COURT: Am I correct that the  
24 underlying e-mail, the one that generates the response by  
25 Stan Oliai back to the group with the advice of Jason



1 Engle, the original e-mail meaning the one sent on  
2 October 31, 2005, at 9:46 a.m., am I correct that that is  
3 already an exhibit? I think maybe an earlier Exhibit 152  
4 or something like that that has not been clawed back or  
5 redacted?

6 MR. JACOBSON: To be honest with you, Your  
7 Honor, I don't know. And I'm not sure whether any of my  
8 colleagues do. I wasn't at that deposition, and I haven't  
9 looked at those other exhibits.

10 THE COURT: All right. Go ahead.

11 MR. JACOBSON: As long as we're talking  
12 about 160, Your Honor, let's talk about that. Fair Isaac,  
13 it appears to me, really raises two objections, two  
14 arguments. One is they say that our showing is somehow --  
15 that this is legal advice is somehow inadequate because we  
16 don't explain the ins and outs of precisely what legal  
17 advice was given.

18 Your Honor, when the issue is whether our  
19 legal advice is protected by privilege, we can't file a  
20 declaration saying here is precisely the legal advice I  
21 gave. That's what we're trying to protect. That's the  
22 reason for what Mr. Tietjen calls the hypotheticals. And  
23 that's the reason why the declarations aren't more precise  
24 than they are. And the case law is clear about this, Your  
25 Honor. You're not required to explain the thought process

1 of the lawyer in formulating legal advice.

2 Mr. Tietjen says, well, all Jason Engle  
3 said is that you couldn't discuss this item or you had to  
4 change the name. He didn't say anything about you can't  
5 discuss it. Well, the fact is that Mr. Tietjen doesn't  
6 know what Jason Engle told Mr. Oliai. And he can  
7 speculate as to, oh, this is all a coverup. Oh, they're  
8 just changing the name. This is just a whitewash. But,  
9 Your Honor, I suppose that is conceivable that that's  
10 true. Far more likely that you change the agenda because  
11 you want to change the things that are going to be  
12 discussed. That's the function of an agenda. You don't  
13 want to put something on there that's not accurate because  
14 you don't want to describe something as if it's going to  
15 be discussed when what you're really going to be  
16 discussing is something else. But the fact of the matter,  
17 Your Honor, is that all of that is speculation.

18 And even, Your Honor, even if it were true  
19 that all Jason Engle did was say, "those words could get  
20 us in legal trouble, let's change them." That's still  
21 legal advice, Your Honor. There's no question that that's  
22 still legal advice.

23 Now if it is for the purpose of covering up  
24 a crime or perpetrating a fraud, then even though it's  
25 legal advice, there may be an exception to the rule that

1 says it's privileged. That's the crime fraud exception.  
2 But that's not because it's not privileged. That's  
3 because even though it's privileged, there's a greater  
4 societal interest at work here.

5 Fair Isaac cites one case on the crime  
6 fraud exception, Your Honor. But they don't even, they  
7 don't really try to make a showing or make an argument on  
8 that. And I think to kind of short circuit that, Your  
9 Honor, the best place to look is at Judge Lebedoff's  
10 opinion in the Triple Five case which we cited to you  
11 where Judge Lebedoff was deciding the issue of whether  
12 there should be an in camera review of documents where one  
13 side argued that the crime fraud exception applied. And  
14 here's what he said, Your Honor, and I'll quote. He said  
15 there must be, and I quote, "a factual basis adequate to  
16 support a good faith belief by a reasonable person that an  
17 in camera review may reveal evidence establishing the  
18 claim that the exception applies." That's the standard  
19 for in camera review.

20 Now we've given you the documents for in  
21 camera review. Judge Lebedoff makes it clear that there's  
22 a greater quantum of proof that applies. If you're making  
23 the substantive decision as to whether that exception  
24 applies. In other words, whether the documents should be  
25 produced, not just reviewed in camera. And he doesn't say

1 what that greater quantum of proof is. He leaves that for  
2 further litigation in that case. But he does say that the  
3 factual showing. And here's a key, Your Honor, he says  
4 the factual showing of a crime fraud exception must relate  
5 to a specific cause of action for fraud or a specific  
6 cause of action requiring fraud as one of the elements.

7 This is not a fraud case, Your Honor. And  
8 the case that -- the only case that Fair Isaac cites is  
9 the In Re Berkeley case. That's a criminal case involving  
10 a grand jury investigation, Your Honor. So, clearly, a  
11 crime is the issue in that case. This is not a crime  
12 fraud case. That is an important but narrow exception to  
13 the attorney-client privilege, and you have to do more  
14 than just sort of throw that idea out on the table. And  
15 you can't combine the argument that a communication even  
16 though privileged must be produced under the crime of  
17 fraud exception with a notion that somehow because of some  
18 vague notion of fraud, the statement isn't privileged to  
19 begin with. They're two completely different concepts,  
20 Your Honor.

21 The other issue with respect to 160 is this  
22 argument that somehow by failing to claw back the  
23 transcript, we failed to claw -- we waived our privilege.  
24 Your Honor, we clawed back the underlying document  
25 immediately. The notion that a quote of that document in

1 the transcript isn't included in that claw back is wrong.

2 Now that transcript is attorney's eyes  
3 only. It's not circulating around. It's not like a court  
4 filing where you have to act quickly and dramatically to  
5 make sure that the public is not seeing it. And we will  
6 most certainly ensure that the distribution of that  
7 transcript gets cleaned up when we get your ruling on this  
8 issue, Your Honor. But the notion that it is a waiver to  
9 not have done something further has no basis, and they  
10 haven't cited any cases for that. They haven't even made  
11 that argument until today.

12 THE COURT: Am I correct, and I'm just  
13 looking at the plaintiff's memorandum was also and  
14 submission was also submitted under seal as well under  
15 attorney's eyes only, so to that extent it's under  
16 restricted filing with the Court.

17 MR. JACOBSON: That's absolutely true, Your  
18 Honor. By the terms of the parties amended protective  
19 order to which we've agreed, all of those filings have to  
20 be under seal. That's part of the protection. We made  
21 sure that we accorded these clawback documents.

22 So that's Exhibit 160, Your Honor.

23 Exhibit 150, again you get the same  
24 argument, well, you didn't explain to us exactly how the  
25 legal advice was formed and what the precise legal advice

1 is. Well, of course, we didn't, Your Honor, for all the  
2 reasons that I've already discussed. You just can't lay  
3 out the basis for your legal advice and the specifics of  
4 your legal advice in a declaration.

5 And they say that we don't want to face any  
6 questions about the guidelines themselves. Well, that's  
7 not true. We've produced the guidelines. They're welcome  
8 to ask questions about those guidelines. And then they  
9 say, well, this is just the guidelines all over again.  
10 Well, it's not, Your Honor.

11 If you compare the meeting guidelines which  
12 are contained in Mister -- as Exhibit 2, I believe, to  
13 Mr. Tietjen's, I'm sorry, Exhibit 1 to Mr. Tietjen's  
14 affidavit, you'll see that they're different in many  
15 respects. And, frankly, Your Honor, that's the reason  
16 that this is such a big deal. If it was just another  
17 iteration of precisely the same thing, I suspect we  
18 wouldn't be in here arguing about it.

19 There are things that in comments, and  
20 frankly, Your Honor, you'll see in the in camera version  
21 we gave you under legal, the redacted information, there  
22 are a bunch of bullet points, then there's a little gap,  
23 then there's another bullet point. The bullet points in  
24 that top group, you will see, do not precisely track the  
25 meeting guidelines. And I invite you to just compare the

1 two.

2 The last bullet point doesn't appear  
3 anywhere in the meeting guidelines. That's the one  
4 they've emphasized, and that's what they care about. And  
5 they care about it because it is different from the  
6 meeting guidelines.

7 And I also want to make clear, Your Honor,  
8 Fair Isaac's argument is not that production of the  
9 meeting guidelines somehow waived any privilege we might  
10 have as to this redacted section of Exhibit 150. Their  
11 argument is that somehow it shows that the redacted  
12 section of Exhibit 150 is not legal advice. Well, it's  
13 just not true, Your Honor. The declarations tell you that  
14 this records words spoken by a lawyer to the group at this  
15 meeting. It's classic legal advice.

16 I do think it's important, Your Honor, just  
17 as a close, I want to make sure, and it sounds as if you  
18 have this sort of top of mind, that protecting and clawing  
19 back the statements may, the quotations made from these  
20 documents be part of any order that you give assuming that  
21 you rule that the clawback was proper and that these  
22 documents are privileged.

23 Unless you have questions, Your Honor, I  
24 have nothing further.

25 THE COURT: All right. No, I don't. Thank

1 you. Anything further, Mr. Tietjen?

2 MR. TIETJEN: If I could, please. Defense  
3 counsel did not refer to the meeting guidelines in any  
4 detail. He just continues to maintain that it's entirely  
5 distinct from what's reflected in those meeting minutes.  
6 But if after the hearing you have a moment to look at  
7 Exhibit 1 to my declaration, the meeting guidelines  
8 themselves, you'll see in paragraph 2 of the meeting  
9 guidelines, it says, "participants will not communicate  
10 regarding possible marketing, pricing, or distribution of  
11 the model." That's what the meeting minutes reflect.

12 Paragraph 6 of the meeting guidelines,  
13 "written agendas will be prepared for all meetings of  
14 participants and submitted to designated legal counsel for  
15 review in advance of the meeting." That's what the  
16 meeting minutes say.

17 So the defendant's position is apparently  
18 that if an attorney writes it down in meeting guidelines,  
19 it's not legal advice. But if an attorney recites this  
20 information out loud at a meeting, that is classic legal  
21 advice. I say that makes no sense to me. It's the same  
22 thing. And as I said before, they cannot claim in one  
23 moment that it's legal advice and privileged, and then in  
24 the next moment claim that it's not legal advice and not  
25 privileged.



1           On the subject of waiver, just because the  
2 transcript of the deposition is attorney's eyes only, just  
3 because it was filed under seal, does not save them from  
4 the waiver. They have allowed all of outside counsel to  
5 have and use that transcript, to quote from it, to cite it  
6 to the court. That is waiver of attorney-client  
7 privilege. If you want to ensure the attorney-client  
8 privilege, you have to do more than what they've done.

9           They did not make any effort to have the  
10 court reporter seal that transcript. They've only noticed  
11 it or woken up to this fact in connection with this  
12 motion. They're trying to make up for it now and object  
13 and say that that should be struck from our brief because  
14 they know that to actually do what they're supposed to do  
15 now would expose the waiver, many, many days, weeks later  
16 ask for the transcript to be sealed.

17           So just as they didn't act with any speed  
18 in connection with Exhibit 25 of Kiedrowski's declaration,  
19 they haven't acted with any speed in connection with this  
20 either. It is a waiver, Your Honor.

21           THE COURT: All right. I have nothing  
22 further. Anything further, Mr. Jacobson?

23           MR. JACOBSON: No, Your Honor.

24           THE COURT: All right. I'm going to issue  
25 my ruling here from the bench with respect to this

1 particular motion. I recognize I still have under  
2 advisement the other ones, but this one I am able to  
3 address from the bench.

4 I'm going to be denying plaintiff's motion  
5 to compel to this extent, and I will go through it.

6 First of all, the parties in the past have  
7 done a very good job, I think, in terms of having meet and  
8 confers and trying to resolve issues. This one I don't  
9 feel met the standard that is required for a meet and  
10 confer. And so one of the reasons, although certainly not  
11 the predominant reason that I'm denying the motion to  
12 compel is I do feel that there was not an adequate meet  
13 and confer on this issue. You may be right, Mr. Tietjen,  
14 at the end of the day. It may not have changed anybody's  
15 mind, but that's not what we judge whether there's been a  
16 robust meet and confer, and I don't find that there was  
17 one here.

18 That is one of the reasons I'm denying the  
19 motion is it fails to comply with the requirements under  
20 Rule 37(a)(1), Local Rule 37.1, and also the operative  
21 pretrial scheduling order that all require meet and  
22 confers before motions for discovery are brought.

23 The second reason, however, and going more  
24 to the substance of the motions is that I find that based  
25 upon the affidavits that were submitted to me and my own

1 in camera review of the documents that the defendants have  
2 met their burden in connection with this motion to  
3 establish that all three documents contain privileged  
4 communications, and that they were appropriate in being  
5 called back.

6 I'm going to, however, with respect to  
7 Exhibit 160, I'm going to be modifying what the defendants  
8 did there, but, generally, what I want to say is that the  
9 defendants have met their burden. They have provided  
10 sworn testimony to me regarding the fact that legal advice  
11 was given, that what is reflected in these documents is  
12 the culmination of that legal advice. I disagree to the  
13 extent plaintiffs are suggesting that they need to share  
14 what that legal advice is otherwise there would be a  
15 further waiver. I'm satisfied that the defendants have  
16 met their burden to establish that there were privileged  
17 communications being communicated in these documents.

18 With respect, specifically, to Exhibit 150  
19 and then 151 has to do with the metadata. First of all, I  
20 find based upon my in camera review that the bulleted  
21 descriptions in Exhibit 150 are not identical, too, and I  
22 cannot conclude that they are merely the repeating of the  
23 meeting guidelines which have been produced to plaintiffs.

24 Second of all, by leaving those Exhibit 150  
25 in the court file for a period of nine days, I don't find

1 that that constitutes a waiver either. The parties  
2 entered into a process by which they would address  
3 inadvertent disclosures and have the ability to claw back,  
4 and I don't have any reason to believe, and your point is  
5 well taken.

6 Obviously, you would like to think that  
7 when you serve documents and pleadings on your opposition  
8 that they will read all of your submissions, and that  
9 including your exhibits, and that they should have known  
10 that included in there was a document that they now  
11 consider to be privileged.

12 But I don't have -- that isn't the standard  
13 that the parties agreed to in their protective order. You  
14 guys gave yourself a little bit more latitude to address  
15 documents that might be inadvertently produced, and I can  
16 only imagine part of the reason you did this is because of  
17 the sheer volume of documents that both sides are  
18 producing was to give yourself a little bit of leeway to  
19 address documents that may not come to a parties attention  
20 as soon as one side would like.

21 So, I don't find by keeping the Exhibit 150  
22 on file with the Court for a period of nine days, that  
23 that constituted a waiver under the law.

24 With respect to and the same would be true  
25 then with Exhibits 151, I do find that that is a

1 privileged communication.

2 With respect to Exhibit 160, I went back,  
3 and I think I answered my own question, Mr. Jacobson. In  
4 the brief submitted by plaintiffs, they talk about how  
5 they first questioned Mr. Tania regarding the October 31,  
6 2005, e-mail. It was part of Exhibit 152 that apparently  
7 was a large set of Mr. Tania's own e-mail communications,  
8 and they did question him about the draft meeting agenda  
9 which included the language as an item for the business  
10 discussion review of technical sales and marketing inputs  
11 in the form of documentation. So, apparently, that shows  
12 up in a separate exhibit that was produced to plaintiffs.

13 Obviously, then when he is shown Exhibit  
14 160, that's where the issue of the claw back comes. And I  
15 do find that it was appropriate to claw back 160, but only  
16 the advice that is reflected in the Exhibit 160 should be  
17 redacted, not the entire e-mail. The fact that, as I look  
18 at this e-mail, this e-mail goes out for Mr. Tania to a  
19 group of people. It's not to lawyers. At least no one  
20 has said it's to lawyers.

21 Apparently, Mr. Oliai shows it to his  
22 lawyer, and his lawyer Mr. Engle gives advice on the one  
23 agenda item saying change it basically. And you may  
24 redact that piece of it that shows up in Exhibit 160.  
25 It's at page 395 of the e-mails, but it's

1 MOW-FICO-00002007. You may redact the language after the  
2 word, "guys" down to "thanks." In other words, leave  
3 "guys" in and "thanks" stand. And the rest may be  
4 redacted which is the legal advice, apparently, that  
5 Mr. Engle was providing to Jason, and Jason was providing  
6 to the group. The balance of the e-mail including what it  
7 is that Mr. Oliai is responding to I don't find is a  
8 privileged communication.

9 MR. JACOBSON: We'll produce a new version  
10 of that, Your Honor.

11 THE COURT: All right. So to that extent,  
12 it needs to be produced in a redacted fashion.

13 On the issue of waiver, the argument by  
14 plaintiff that they've cited it in their brief at page 7,  
15 it's been in the transcript. The transcript was never  
16 clawed back. Obviously, the defendants have in the past  
17 known to claw back that portion of a transcript that  
18 involved apparently what they considered to be  
19 communications about a privileged document that they were  
20 clawing back that came up, I believe, in the last motion.

21 However, and in some senses, then it is a  
22 waiver, but I find that it is inadvertent, and am not  
23 going to conclude that therefore what happened is that the  
24 defendants waive their right to claw back that document.  
25 Clearly, it was their intention. They exercised it

1 immediately to pull back the document.

2 Obviously, what should have happened is  
3 they also should have addressed the advice that was stated  
4 on the record at that time. It didn't happen. And I  
5 don't have any reason to believe that it was intentional  
6 or that they meant to leave it in in light of the fact  
7 they clawed back the document.

8 So I do find that the waiver was  
9 inadvertent, and I'm going to order that that portion of  
10 the brief at page 7 that quotes the advice from Mr. Engle  
11 be stricken from the brief. And we'll permit defendants  
12 to take steps to claw back that portion of the transcript  
13 of Mr. Oliai, I believe it's Mr. Oliai, it's either  
14 Mr. Tantia or Mr. Oliai, I can't recall, that quotes the  
15 language of the advice from Mr. Engle to Mr. Oliai.

16 So that's my ruling with respect to these  
17 documents. I will issue a short order that is consistent  
18 here with my ruling from the bench, but you all have the  
19 benefit of my reasoning from what I've just stated.

20 In terms of producing the redacted version  
21 of 160, I assume that's something that the defendants can  
22 do within a day; is that correct?

23 MR. JACOBSON: Yes, Your Honor.

24 THE COURT: As a practical matter,  
25 plaintiffs already have what that piece is at least to the

1 extent it's part of Exhibit 152 in the e-mails. They  
2 obviously know what that e-mail looks like.

3 I have nothing further then as it relates  
4 to the motion to compel. Anything further on behalf of  
5 plaintiffs on this motion?

6 MR. TIETJEN: No, Your Honor.

7 THE COURT: Anything further on behalf of  
8 defendants?

9 MR. JACOBSON: One thing, Your Honor.  
10 Maybe I'll come up. In preparing for this argument last  
11 night, I went through the plaintiff's brief pretty  
12 carefully. There are other places in that brief where  
13 although there are not quotation marks, the documents that  
14 you've ruled are privileged, are essentially quoted. And  
15 maybe the easiest way to do this is for me to talk with  
16 Mr. Tietjen afterwards and see if we can resolve it or  
17 during a quick break. If not, I can go through them with  
18 you.

19 THE COURT: Mr. Tietjen, is this something  
20 you'd be willing to meet with Mr. Jacobson on?

21 MR. TIETJEN: Sure.

22 THE COURT: All right. Okay. You know,  
23 maybe what we can do is deal with the other issues on an  
24 informal basis and take a short break and see if there's  
25 an issue here that we need to resolve so that we can get



1 this issue put to rest.

2 All right. Then that concludes the motion  
3 to compel. At this time, then we'll switch hats and go on  
4 to the case management conference.

5 All right. You all are planning on  
6 updating me on the schedule for depositions and document  
7 production or update me on what's proceeding. I realize  
8 some of this may be tied into the issues with respect to  
9 amendment of the pretrial scheduling order and the  
10 protective order, but if parties would like to update me  
11 first, and then we'll get to the two issues that the  
12 parties have asked that I resolve. Who would like to,  
13 Mr. Tietjen, do you want to start with the update?

14 MR. TIETJEN: Sure. With respect to  
15 documents, the defendants all produced additional  
16 documents, at least I can speak for my client, Fair Isaac,  
17 by the June 15th deadline and the Court's pretrial  
18 schedule. That was documents, you may recall, actually  
19 you recall because it's minutiae. That was documents that  
20 were dated after September 15th of last year up to  
21 February 15th of this year. We were to produce by  
22 June 15th.

23 THE COURT: Okay. So you're saying you  
24 have done that or both sides have done that is your  
25 understanding?

1 MR. TIETJEN: We have done it, and I just  
2 assume the defendants can do the same. So the documents  
3 have been produced, and we are still thick in the throes  
4 of depositions, both sides. And I don't know that I need  
5 to lay it all out for you who is going be deposed and  
6 when, but we continue taking them. My colleagues are out  
7 in California now to take some tomorrow. I was just in  
8 Chicago for the last two days as was Ms. Kiedrowski. We  
9 are scheduling more into July on a variety of subjects,  
10 both party depositions and third-party depositions. We're  
11 working, all working with our calendars to find dates, and  
12 so it's coming along.

13 THE COURT: Tell me, I almost cringe at  
14 asking this question, but it will also bear on the issue  
15 of the pretrial scheduling order. Right now under the  
16 current scheduling order, it is contemplated that all fact  
17 discovery be completed by July 1 and here we are now at  
18 June 25th, six days away from that date.

19 What depositions does plaintiff or how many  
20 depositions, fact depositions does plaintiff have left to  
21 complete?

22 MR. TIETJEN: How many? Several are, a  
23 couple are of a 30(b)(6) nature. VantageScore, that was  
24 supposed to be Wednesday of last week, I believe. And  
25 VantageScore asked for that to be sometime in July. It

1 was supposed to be today.

2 We have a 30(b)(6) deposition of Experian  
3 yet on some trademark and some damages issues. We have a  
4 30(b)(6) Trans Union.

5 THE COURT: Is that currently scheduled for  
6 before the end of June or in July?

7 MR. TIETJEN: We are anticipating July, if  
8 the Court will accept the parties proposal for a three  
9 week extension. It was to be this week as well. And the  
10 same of Trans Union, a 30(b)(6) on some trademark issues  
11 and damages issues. And then on Monday, next week, we  
12 will be taking a deposition, Mr. Paul Springman from  
13 Equifax. I guess you would call that now a third party  
14 deposition.

15 THE COURT: Is that one you've noted or  
16 defendants have noted?

17 MR. TIETJEN: Yes, we've noticed it.

18 THE COURT: Paul Springman from Equifax?

19 MR. TIETJEN: Yes.

20 THE COURT: Okay.

21 MR. TIETJEN: Tomorrow we will be taking  
22 the deposition of an Experian employee by the name of  
23 Michael Swabb. Carrie Williams of Experian will be  
24 deposed on Monday. That's out in California, too.

25 THE COURT: So Swabb is on Monday as well

1 and Williams?

2 MR. TIETJEN: Swabb is tomorrow, and  
3 Mr. Williams is on Monday.

4 THE COURT: Okay.

5 MR. TIETJEN: And then we propose to take  
6 up to five very short maybe one hour third-party  
7 depositions of the consumers confused by the credit score.  
8 Those have not been noticed up yet.

9 And then, and I have not noticed up this  
10 yet either, but it was just yesterday I took the  
11 deposition of an individual employee from Trans Union by  
12 the name of Jason Wright who was part of the Project  
13 Trident team. He was part of a sub-team responsible for  
14 developing their marketing plan. Mr. Wright, it turns out  
15 after taking his deposition, seems to suffer from a case  
16 of total amnesia and doesn't remember any e-mails he wrote  
17 or any meetings that he attended or any minutes that he  
18 received or didn't remember a thing. So now I'm going to  
19 inform TU that we'll have to take the deposition of one of  
20 his colleagues who maybe has a better memory than he does,  
21 and it will likely be a woman by the name of Kelly Roth.

22 So there's a certain fluidity to it. Even  
23 at this late date we're learning things, and I think that  
24 is a complete list. Is that a complete list, as far as  
25 you can recall? That's a complete list of the names of

1 individuals so far.

2 THE COURT: I know that the five third  
3 party depositions, the ones of consumers are short,  
4 probably an hour. Are the rest of them ones that you  
5 contemplate will take a full day?

6 MR. TIETJEN: The 30(b)(6)'s I very likely  
7 will. Mr. Springman probably won't. Mr. Swabb, I think  
8 those are -- we may be able to do most of the depositions  
9 in four or five hours. They're not taking a full seven  
10 hours with most of the depositions, so the 30(b)(6)'s are  
11 going to be full depositions.

12 THE COURT: Okay.

13 MR. TIETJEN: Oh, yeah, there's a 30(b)(6),  
14 a 30(b)(6) Equifax, too, that we're going to take, and  
15 that was scheduled for Monday. And Equifax's counsel  
16 contacted me yesterday, and the other defendants don't  
17 know this yet, I don't think, unless they keep in contact  
18 with their former co-counsel, and she said that that  
19 witness who was going be the designated counsel, her name  
20 is Myra Hart, just returned from a trip, and they would  
21 ask for her deposition to be a little later so they have  
22 more time to prepare her.

23 THE COURT: So that's another one.

24 MR. TIETJEN: That's another one.

25 THE COURT: Okay.

1 MR. TIETJEN: I think that's it.

2 THE COURT: So I'm counting you've got  
3 eight plus the five consumers. So approximately 13  
4 depositions recognizing they will last different periods  
5 of time.

6 MR. TIETJEN: Yes.

7 THE COURT: And at this point are the  
8 parties double, triple tracking depositions or are you  
9 still trying to only be involved as parties in one  
10 deposition on a day?

11 MR. TIETJEN: No, I think we're double  
12 tracking. Yesterday, we were taking depositions in our  
13 office, and I was --

14 THE COURT: I'm just curious how you are  
15 trying to get all of this done. All right.

16 MR. TIETJEN: It's not easy. I should say  
17 though that this goes to my point that there is a certain  
18 fluidity in all of this, and I noted this in our letter to  
19 you as well that we do learn a lot in these depositions  
20 that and sometimes we don't learn anything and that makes  
21 us take another deposition. The 30(b)(6)'s in particular  
22 have been from our perspective a problem in that the  
23 defendants have not adequately prepared their witnesses on  
24 the designated topics.

25 With each one of these 30(b)(6)

1 depositions, we need to assess do we take an individual  
2 now because they're refusing to put up somebody who can  
3 testify on these subjects or do we bring a motion to  
4 compel them to properly prepare a witness on these topics.  
5 So I guess my point is everything I tell you as I stand  
6 here today might be different tomorrow.

7 THE COURT: I understand. All right. In  
8 terms of update on discovery before we get to the two  
9 issues, if the parties could share with me where, first,  
10 where they are on the document production, and I would  
11 like to get a handle from the defendants in terms of what  
12 they have left to do by way of depositions.

13 MR. JACOBSON: We are, Your Honor, in the  
14 same boat on in terms of document production. We have  
15 finished that June 15th production. And as usual,  
16 documents have been flying around in this case, but I  
17 think we're on track and good on all of that.

18 THE COURT: All right.

19 MR. JACOBSON: In terms of deposition, our  
20 schedule is much less jammed than the plaintiffs. I think  
21 we've got, although, I have to admit it is somewhat fluid.  
22 Both sides have been operating on the assumption that  
23 we're going to be extending the schedule here, as you can  
24 tell. I think we have probably four or five Fair Isaac  
25 employees or former employees scheduled. And it looks

1 like three or four on our third party depositions, maybe  
2 less, and then a couple left to schedule as well.

3 THE COURT: A couple third party?

4 MR. JACOBSON: Yes, third party.

5 THE COURT: So really you have somewhere,  
6 ultimately, you would like to accomplish somewhere between  
7 five to six; is that what you're saying, total third  
8 parties?

9 MR. JACOBSON: I think that's probably  
10 right. And I'm subject to correction if anybody knows  
11 better.

12 THE COURT: Okay.

13 MR. JACOBSON: And it's also possible  
14 depending on what happens in these consumer confusion  
15 depositions that Fair Isaac has told us about, that there  
16 might be some reaction to that, Your Honor.

17 THE COURT: What does that mean, "reaction  
18 to that?"

19 MR. JACOBSON: Well, it's conceivable that  
20 we have no idea what's going to happen in those  
21 depositions, so it's conceivable that we would need to do  
22 a deposition or two in response, but we just don't know  
23 until we --

24 THE COURT: Of the same individuals or of  
25 different ones?



1 MR. JACOBSON: No, I don't think of the  
2 same individuals. We would do that at the time, I assume,  
3 Your Honor.

4 THE COURT: In other words, that may,  
5 depending on how those depositions proceed, you may find  
6 that you need to add some depositions on the issue of  
7 consumer confusion.

8 MR. JACOBSON: Correct, Your Honor. And  
9 I'm not at all certain that that's going to happen. I'll  
10 just leave that open to possibility.

11 THE COURT: What about the issue then  
12 depositions related to the settlement with Equifax?

13 MR. JACOBSON: There are a number of  
14 Equifax depositions scheduled. We will take advantage of  
15 those. It's possible that we will have to do another  
16 deposition or two.

17 THE COURT: Okay. So when you listed that  
18 you have four to five Fair Isaac employees and maybe four  
19 to five third-party depositions, are you including Equifax  
20 in the third party or is that a separate one?

21 MR. JACOBSON: I'm going to let you guys  
22 fire away on this.

23 THE COURT: You can all come up.

24 MR. MILNE: Your Honor, Robert Milne for  
25 Experian. With respect to Equifax depositions, there are

1 already a number of Equifax depositions that Fair Isaac  
2 has noticed. And depending on --

3 THE COURT: I'm only showing -- Mr. Tietjen  
4 listed Equifax 30(b)(6) and Paul Springman is the only  
5 Equifax depositions he indicated.

6 MR. MILNE: Well, as far as I understand,  
7 there is Mr. Springman. There is this 30(b)(6) witness.  
8 And then I understand there's another witness by the name  
9 of Wicklund who had, I actually don't know if it's a man  
10 or a woman, had his or her deposition taken as a third  
11 party, and there was a stipulation entered that because of  
12 the settlement, that the defendant's opportunity to  
13 cross-examine would be deferred until a later date. So  
14 there is this stump, if you will, of that one Equifax  
15 deposition that remains. I believe that's accurate.

16 MR. TIETJEN: It's Dana Wicklund. It's a  
17 gentleman. We completed his deposition. The defendants  
18 wanted to continue it, so that they can do their two hour  
19 examination at a later date when they had more experienced  
20 attorneys present, and we agreed.

21 MR. MILNE: Well, and it was more than  
22 that, Your Honor. The Equifax piece here for us is not  
23 just trial preservation. We certainly need to do that  
24 because we have no guarantee that these Equifax witnesses  
25 will show up at trial.

1 But, in addition, as the papers you have in  
2 front of you get into, we wish to take discovery about the  
3 nature of the business agreement that Equifax has entered  
4 into with Fair Isaac. And, you know, we sequentially we  
5 would like to get the documents at least on a faster  
6 track, the agreements themselves, so that we can use those  
7 in the Equifax depositions.

8 And with respect to Fair Isaac, and  
9 Mr. Jacobson identified the deposition we've currently got  
10 on our plate. We don't know what we may need to do in way  
11 of Fair Isaac depositions on the settlement. So, for  
12 example --

13 THE COURT: Well, so you're not sure that  
14 the four to five that Mr. Jacobson identified will be  
15 individuals to whom you would want to direct questions  
16 regarding the settlement. You're saying you may need  
17 others?

18 MR. MILNE: That's correct. For example,  
19 the ones that are already on our plate that I believe are  
20 what Mr. Jacobson was referring to, these are witnesses  
21 that I would suspect do not have a significant knowledge  
22 or any knowledge about the settlement.

23 For example, this Friday, we're taking a  
24 former head of scoring, Mr. Tatarro. He left the company,  
25 so that he's necessarily not going to be involved in the

1 settlement issues. So I'm not sure that the current list  
2 of Fair Isaac witnesses are going to be the ones we need  
3 to cover. These are depositions that we've had pending,  
4 and we thought we were going to get done. And, indeed, we  
5 may have scheduled to be done before the July first cut  
6 off.

7 For example, one of the obvious witnesses  
8 that we would need back is the CEO Mr. Green, whose  
9 deposition was taken about a week ago just after the  
10 settlement was entered, and the plaintiffs blocked  
11 questioning about anything to do with the settlement at  
12 his deposition, so we reserved the right to bring him back  
13 once the discovery issue is resolved.

14 So the short of it is that we are not  
15 necessarily anticipating with respect to Equifax that  
16 there will be more names, but we may have an issue about  
17 the timing of the scheduling of these depositions in  
18 relation to when we receive documents concerning the  
19 settlement. And then with respect to Fair Isaac, there  
20 may be one or two additional depositions, depending on  
21 what we see in the documents surrounding the settlement.

22 THE COURT: All right. So now going back  
23 to how many witnesses, and I recognize that you don't  
24 necessarily have a firm number because of these issues  
25 related to the settlement, but so far I've got four to

1 five Fair Isaac employees or former employees who you're  
2 not sure at this point are in a position to address  
3 settlement issues if you want to address it with them and  
4 were permitted to do so. You've got five to six third-  
5 party depositions of which three to four are scheduled.  
6 You have to return to the Wicklund Equifax deposition.

7 MR. MILNE: Correct.

8 THE COURT: And that's what I've got so  
9 far. Were there any others that you know of for certain  
10 that you still need to complete?

11 MR. MILNE: Not that we know of for certain  
12 except that I would say Mr. Green, the CEO, is someone we  
13 almost certainly would want to have back.

14 THE COURT: On the issue of settlement?

15 MR. MILNE: That's correct.

16 THE COURT: All right. I just wanted to  
17 get a flavor for what you all are dealing with. Unless,  
18 there's anything more to address on updating me on it, we  
19 can now, I think, segue way into the issues with respect  
20 to the amendment of the pretrial scheduling order. And I  
21 would like to do that first because they're related, and  
22 then we can talk about the amendment to the protective  
23 order.

24 So, Mr. Tietjen, if you would like to share  
25 with me any more information on the amended pretrial

1 scheduling order beyond what you've got in your letter.

2 MR. TIETJEN: Just a couple words. There's  
3 not actually much of a difference between us on what we're  
4 proposing to the Court. We have agreed on proposing an  
5 extension until July 22 on fact discovery. And we've  
6 agreed to allow a four-week cushion after that instead of  
7 a two-week cushion before plaintiff's expert report would  
8 be due.

9 The only substantive difference between us  
10 is whether during this three-week extension of discovery  
11 should the Court allow this, we could notice up the  
12 plaintiffs, notice up any new party discovery not related  
13 to the settlement.

14 Now, as you just surmised, I'm sure, from  
15 all of this discussion about the depositions coming up, we  
16 are both sides proposing a lot of discovery depositions,  
17 party and nonparty, unrelated to the settlement agreement  
18 during that three weeks. What the defendants want to stop  
19 is us from taking any other deposition that we haven't  
20 identified or noticed up yet. And that is unduly  
21 restrictive especially when we do not know what is going  
22 to come out of these depositions.

23 As I mentioned, just yesterday I found that  
24 a Trans Union witness who I fully believed would know a  
25 lot more than he did could not recall a thing. And now I

1 have to take another deposition so we can get that  
2 information. That's the kind of thing that just comes up  
3 by nature in fact discovery, and parties usually always  
4 work it out. I expect that we will, too, without needing  
5 to come back to the court to get an exception or another  
6 amendment to the scheduling order. It leaves the Court  
7 micro-managing, as I said in my letter. The parties --

8 THE COURT: So what your proposal is give  
9 us three more weeks for fact discovery, and let the  
10 parties use it however they want to use that additional  
11 three weeks either to complete scheduled depositions, to  
12 note new depositions, but don't hamstring us in terms of  
13 how we can use this.

14 MR. TIETJEN: We're not deposition happy on  
15 the plaintiffs side. We've probably taken half of the  
16 depositions that the defendants have taken, and they're  
17 not full day depositions. We're able to do our  
18 questioning in five hours or so. We're not going to be  
19 piling on unnecessary depositions. I'm just -- our view  
20 is just that it should remain flexible between the parties  
21 and how to use that three weeks and what they can get  
22 done.

23 THE COURT: Who will speak, Mr. Jacobson?  
24 Did you get the short end of the stick today or what?

25 MR. JACOBSON: Apparently, although, as you

1 can see, I get help when I need it.

2 THE COURT: I can see that. That is good.

3 MR. JACOBSON: Your Honor, I don't think  
4 we're really far apart on this at all. And I have to tell  
5 you, Your Honor, I have to apologize in some sense because  
6 we're sort of bringing this to you unformed, but this is  
7 not a lack of meet and confer. As you can see, we've met  
8 and conferred every conceivable way over the weekend and  
9 everywhere else. We're just scrambling.

10 THE COURT: I understand, and I'm fine with  
11 that. But it seems to me that even as I took you through  
12 what it is that you're talking about, you have some  
13 parties that you haven't yet decided whether you need to  
14 do it. You won't know whether you'll need to do them.

15 For example, the consumer depositions, you  
16 indicate that plaintiff has indicated that they intend to  
17 maybe take up to five consumer depositions. You indicated  
18 after you hear what they have to say, you may have to take  
19 one or two yourself. Why not -- so Mr. Tietjen is saying  
20 look, these things come up. Let's not hamstring the  
21 parties as to how they use these remaining three weeks.  
22 And it seems to me that you're asking for some flexibility  
23 on that as well. So as I hear each side tell me what they  
24 want to do during the next three weeks, it seems like  
25 you're in agreement that the parties, there should be no



1 limitation placed on the parties in terms of how they use  
2 the three weeks. But if you disagree with that and still  
3 think there should be, go ahead and share that with me and  
4 tell me why your situation is different than  
5 Mr. Tietjen's.

6 MR. JACOBSON: Here's our only concern,  
7 Your Honor. Both sides have rescheduled some depositions  
8 given this extra time, depositions that have already been  
9 scheduled. And that's fine. Both sides have a couple of  
10 depositions that hadn't yet been scheduled but were in the  
11 works. That's fine.

12 We have depositions concerning the  
13 settlement agreement, and possibly trial depositions to  
14 preserve Equifax testimony that may now become necessary.  
15 That's a very limited number, but those are directly out  
16 of the settlement agreement.

17 THE COURT: But you have the possibility  
18 that you may need to do a couple of consumers yourself.  
19 That you're now foreseeing could come out of the  
20 depositions by plaintiff.

21 MR. JACOBSON: And on both sides, Your  
22 Honor, there is the possibility that as a result of things  
23 that happen between now and the end of discovery, there  
24 will be a need for something new that we don't now know  
25 about. We don't have any problem with that either.

1           Our only concern is we don't want this to  
2     be a period where people say, oh, you know, there's a  
3     bunch of party discovery we should have done two months  
4     ago, and we never did it. We didn't think we had time to  
5     do it. Now let's jam it in with everything else. That's  
6     really our concern, Your Honor.

7           And perhaps the way to do this is just to  
8     kind of leave it with that understanding, and if it  
9     becomes a big problem, we'll do a call with the Court and  
10    let you figure it out at the time. Mr. Tietjen is right.  
11    We have been -- we work remarkably well actually to try to  
12    sort all of this out to put it together.

13           THE COURT: Okay. Anything further on that  
14    issue, Mr. Tietjen? All right.

15           I am, lucky for you all, I am going to go  
16    ahead and grant this extension. Otherwise, you would be  
17    truly miserable between now and July 1. I've been there,  
18    so I don't like to -- I will draw on my experience when I  
19    think it is helpful to the parties.

20           So I will go ahead and grant the extension  
21    allowing the parties to have an additional three weeks.  
22    And actually what I'm going to look at is the dates that  
23    are in Exhibit 7 of the attachments that were sent to me  
24    by White and Case. Looking at modifying the deadlines so  
25    the fact discovery will change to July 22, and I'll push

1 back the expert reports consistent with what is in the  
2 stipulation here.

3 I am not going to put a restriction on how  
4 the parties use those additional three weeks. I'm going  
5 to trust that both sides will have good reasons for  
6 what they do in terms of perhaps finding a need to add  
7 another deponent that they didn't previously add, and I'm  
8 also confident that if you think one side has overstepped  
9 their bounds, it's too burdensome, you can always come  
10 back to me to resolve that issue for you.

11 But I think both sides need some fluidity  
12 here and really just cannot anticipate what will come out  
13 in the last, basically, what we have here is less than a  
14 month for you all to complete fact discovery. So I'm not  
15 going to put restriction on how you use that time in terms  
16 of depositions.

17 Obviously, you've got your own restrictions  
18 in terms of the number of depositions, hours of  
19 depositions, and that actually acts as a constraint as  
20 well. You know the good news is you decided, you hoped  
21 that I would adopt what you are proposing and began to  
22 move off some of the dates in anticipation that I would  
23 agree with you. That's the good news.

24 The bad news is I agreed with you, and  
25 you've now pushed those dates off. And it appears to me

1 you have created just a miserable life for yourselves in  
2 the last month, but that always is what happens. It  
3 always ends up in the last two minutes of the game, so I  
4 just, you know, I understand that's the way it works.

5 So I will be putting into place a  
6 scheduling order, a fourth amended scheduling order,  
7 changing these dates. Now I don't know if there are in  
8 the stipulation whether I look at Exhibit 6 which I think  
9 is the last one that was sent by Mr. Tietjen's office to  
10 defendants and then defendants took most of that  
11 stipulation and adopted it except made a couple changes  
12 here and there.

13 I don't know if there are other issues that  
14 you want to make sure that I include in the scheduling  
15 order or in the amended scheduling order that are part of  
16 your stipulation or not, but my goal will be to amend the  
17 scheduling order.

18 So the question is whether there are items  
19 in the stipulation you want to make sure that are showing  
20 up in the amended scheduling order for all to see that are  
21 covered by your stipulation.

22 MR. TIETJEN: The only thing I just noticed  
23 is that although this table at the end of the stipulation  
24 --

25 THE COURT: Are you looking at Exhibit --

1 MR. TIETJEN: Either Exhibit 7 or.

2 THE COURT: I'm looking at Exhibit 7  
3 because there's where Mister -- I don't know if it was  
4 Jacobson or who changed the dates on the rebuttal expert  
5 and completion of expert discovery moving it back a day.

6 MR. TIETJEN: Right. And those changes are  
7 okay because I think he was just saying that that is going  
8 to be 30 days in between there, on November 19th instead  
9 of November 20th. But the table doesn't include the  
10 plaintiffs.

11 THE COURT: No, I see it up in the body  
12 of -- it's in paragraph 1.

13 MR. TIETJEN: Yeah, that's part of the  
14 comparative, yes.

15 THE COURT: And that will just show up as a  
16 change in the fact discovery date. The question that I  
17 have is whether I need to include, for example, in the  
18 scheduling order, for example, paragraph what is now  
19 numbered -- was paragraph 2 in plaintiff's version and  
20 paragraph 3 of defendant's version, about the date by  
21 which plaintiff's response to the document requests that  
22 were served on the 17th, whether you want that included in  
23 the fourth amended scheduling order.

24 MR. JACOBSON: Your Honor, the answer from  
25 our point of view is, yes, and there are really two issues

1 there. One is we want to get all of those documents as  
2 quickly as possible, obviously, and if you -- if we went  
3 with the 30 day period, it just puts us too close to the  
4 end.

5 THE COURT: It appears that plaintiffs have  
6 agreed to this.

7 MR. TIETJEN: Yes.

8 THE COURT: So if you want me to put it in.

9 MR. TIETJEN: It doesn't matter to us. I  
10 mean the requests are subject to our objections, and we're  
11 going to be working out what or trying to at least what  
12 documents we've produced, but it doesn't matter to us  
13 whether it's a scheduling order. It's just an agreement  
14 between the parties.

15 MR. JACOBSON: The other issue, Your Honor,  
16 is the settlement agreement itself. We want to get that  
17 in hand as quickly as possible because as we said we want  
18 to take depositions concerning the terms of the  
19 settlement, and we can't do that until we know the terms  
20 of the settlement. So that one, I mean I assume that's a  
21 discreet document or a discreet set of documents. That we  
22 want to get resolved as quickly as possible. And we had  
23 talked about it with Mr. Tietjen about getting that  
24 produced within a week, but I'm not sure where we are on  
25 that at the moment.

1 MR. TIETJEN: Well, one of the factors of  
2 where we are on that leads to our next subject for the  
3 case management conference, that is our desire for a  
4 protective order regarding document production of that  
5 nature.

6 MR. JACOBSON: Maybe we circle around.

7 THE COURT: All right. Well, why don't we  
8 circle back to that issue, but it seems to me that we need  
9 to get this issue of the settlement agreement. We need to  
10 find out whether it's getting produced or not. If it's  
11 not going to be voluntarily produced then teed up  
12 immediately for a motion so that that issue can get  
13 resolved, if we need to go that route, or whether it can  
14 be resolved informally.

15 But why don't we then go to the next issue  
16 which has to do with the scope of the protective order  
17 whether it needs further amendment and then we'll loop  
18 back to the issue of the settlement agreement.

19 MR. TIETJEN: Sure. We've told the  
20 defendants that subject to our desire for a protective  
21 order, we will produce the settlement related agreements.

22 THE COURT: Right. As I understand it,  
23 what you are proposing is you want to limit who can see  
24 it.

25 MR. TIETJEN: Yes.

1 THE COURT: All right. And the defendants  
2 are saying you can't limit it. It goes to the merits of  
3 the matter, and our litigation attorneys who are  
4 addressing the merits need to be also able to talk with  
5 their client about the possibility of settlement, and they  
6 can't ethically do it on a variety of other reasons. They  
7 can't do that if they're hamstrunged from seeing the  
8 settlement agreement.

9 And you're saying, as I understand it, Fair  
10 Isaacs, but if we're going to end up in settlement  
11 discussions, we don't want those attorneys to see how we  
12 settle with Equifax because that would affect our ability  
13 to get the best settlement we could. Is that the essence  
14 of this?

15 MR. TIETJEN: Yes. And this is very  
16 competitive and sensitive information. Royalty rates and  
17 the amount of the settlement and the terms of it, it's  
18 very competitive and sensitive. And all we are asking is  
19 that the outside counsel who are allowed to see that then  
20 not be part of the negotiations for the settlement, any  
21 settlement between their own clients and Fair Isaac.

22 THE COURT: And let me just ask this. You  
23 know, I certainly can understand the issues raised by both  
24 sides and the concerns, but let me just ask some general  
25 questions. Is the settlement agreement between Equifax



1 and Fair Isaacs currently, is there an agreement that is  
2 confidential?

3 MR. TIETJEN: Yes.

4 THE COURT: All right. So, in other words,  
5 it can't be shared with the world?

6 MR. TIETJEN: No. In fact, I think there's  
7 also the standard provisions that we need to get  
8 permission from Equifax.

9 THE COURT: All right. And so have you  
10 already explored, is there a carve out that it could be  
11 shown to the defendants in this case or is this something  
12 that you would have to go to Equifax and ask them if they  
13 would agree to permit the settlement agreement or other  
14 discovery related to the settlement agreement to be  
15 disclosed to the defendants in this case?

16 MR. TIETJEN: There isn't a carve out that  
17 I know of in any of the agreements themselves, but I've  
18 started that discussion with the Equifax counsel.

19 THE COURT: Do you have a sense of -- have  
20 they said yes, no? Have they given you any read on what  
21 their position yet is going to be as far as releasing this  
22 information?

23 MR. TIETJEN: My sense is they know that  
24 the settlement related agreements themselves will be  
25 produced. We don't have -- I can't say I have an explicit

1 agreement to that effect yet, but the defendants are  
2 asking for a lot more documents beyond that. And I have  
3 no sense that how --

4 THE COURT: How that's going to play out.  
5 All right. So the point is, at least as you sit here  
6 today, Equifax hasn't said no yet to the request that the  
7 defendants are making which is that we want to see the  
8 settlement agreement?

9 MR. TIETJEN: No, they haven't said that,  
10 no.

11 THE COURT: All right. And as I understand  
12 what the defendants are arguing is that the settlement  
13 agreement bears on their defenses to your clients  
14 antitrust claim that it's relevant to it. So would you  
15 agree that it has some relevancy to the merits of the  
16 antitrust claims or defenses to the claims?

17 MR. TIETJEN: No. But we're not contesting  
18 the discoverability of the settlement-related agreements  
19 themselves. I note that in the defendant's letter they  
20 want to -- they also wanted to turn the case management  
21 conference into yet another motion for summary judgment.  
22 They think this takes care of the case. It doesn't in any  
23 respect.

24 THE COURT: I understand that. I will take  
25 judicial notice that you violently disagree.

1 MR. TIETJEN: Well, violently is a little  
2 strong.

3 THE COURT: You disagree.

4 MR. TIETJEN: Yeah.

5 THE COURT: All right. So you're not  
6 contesting the production of it based on the  
7 discoverability, meaning that it could lead to the  
8 discovery of admissible evidence. You're not agreeing  
9 that it is going to be ultimately relevant at trial?

10 MR. TIETJEN: Right.

11 THE COURT: All right. So if you can then  
12 address their concern which is how is it then, if their  
13 view is it's relevant to the defenses on the anti-trust  
14 claim, that as lawyers they have an obligation to talk  
15 settlement with their client who evaluate the pros and  
16 cons of a case with their clients. How is it then that  
17 the lawyers who are involved in the litigation who need  
18 this for litigation purposes cannot or how can they be  
19 precluded from discussing at some level the terms of the  
20 settlement with their clients so that they can evaluate  
21 the strengths, weaknesses of their case, decide whether to  
22 go forward or not, decide whether to engage in Fair  
23 Isaacs -- a discussion with Fair Isaac on settlement?

24 MR. TIETJEN: Well, as I sat here, I  
25 thought what might be a compromise that would satisfy the

1 defendants and satisfy my own client's concerns -- I can't  
2 speak for Equifax -- there are in these agreements some  
3 highly sensitive, competitively sensitive information  
4 like, for example, new royalty rates between Fair Isaac  
5 and Equifax.

6 Perhaps a solution here is for Fair Isaac  
7 to redact from the agreements what it considers this  
8 highly competitively sensitive information and that  
9 shouldn't have any relevance to what the defendants need  
10 those agreements for as they contend.

11 And that might be a way of giving them the  
12 documents. They can take the deposition, but they don't  
13 need, for example, to see what the royalty rate is. And  
14 that should satisfy, I would hope, everyone's concern. As  
15 I said, I thought of it just this morning. And I haven't  
16 had a chance to run it by the defendants yet, but maybe  
17 that's a solution here that Fair Isaac doesn't have to be  
18 too concerned then that it's new royalty rates are somehow  
19 even inadvertently in some other way transmitted to the  
20 other bureaus.

21 THE COURT: Are there other items as you  
22 think about, have you seen the settlement agreement?

23 MR. TIETJEN: I have seen parts, the parts  
24 that I was involved in, and parts that I wasn't involved  
25 in.

1 THE COURT: So are you able as you stand  
2 here today to know if in fact you were to do what you're  
3 suggesting which is produce the agreement subject to some  
4 redactions of information that your client considers to be  
5 highly competitively sensitive and don't bear on the  
6 claims or defenses, do you have an idea other than royalty  
7 rates what else you're talking about redacting?

8 MR. TIETJEN: I can't give you an  
9 exhaustive list as I stand here. I would have to talk to  
10 my client about it. But royalty rates is one that  
11 immediately springs to mind. The amount of any settlement  
12 money involved is another one, but I could confer with my  
13 client about that and --

14 THE COURT: I was just curious to get an  
15 idea. All right.

16 Why don't I hear then from whoever will  
17 speak on behalf of defendants. Mr. Gardner?

18 MR. GARDNER: I'm giving Mr. Jacobson a  
19 break. You know we had this argument once before right  
20 here in this courtroom with respect to the algorithm. And  
21 the issue was could we restrict algorithm-related  
22 documents so that outside counsel couldn't see it, and  
23 Your Honor ruled that no outside counsel could see it.  
24 The problem I'm having is I really don't see how it's at  
25 all workable.

1 I am the principle lawyer for Trans Union.  
2 The information in the settlement agreement is obviously  
3 critical to our case. It establishes access to data and  
4 distribution. If and when we get to any settlement  
5 discussions, I will be the one to have to advise my client  
6 on whether they should settle. As Your Honor is well  
7 aware, we have attorney's eyes only provisions in this  
8 case which have been honored. So if I saw the terms of  
9 the settlement agreement, I am precluded from telling my  
10 client what those terms are. So we believe that the  
11 existing attorney's eyes only prohibition or protection is  
12 sufficient in this case.

13 With respect to Mr. Tietjen's suggestion,  
14 very difficult now to say, well, we're going to give them  
15 carte blanche to redact certain portions of the agreement.  
16 Royalty rates may become relevant in some respect  
17 depending on what they are. If it's a very high royalty  
18 rate or a very low royalty rate, that may have some  
19 bearing on our defenses. So I think at this point we  
20 can't be hamstrung to say, well, they get the right, the  
21 unfettered right to just redact anything they want.

22 I, and this is true for all of this in this  
23 room, those of us that are litigation counsel need to see  
24 the documents for purposes of trial preparation. We are  
25 all precluded from discussing what we see with our

1 clients, and that should be enough.

2 THE COURT: So let me put then the kind of  
3 the Hobson's choice to you here. If you're precluded from  
4 discussing what you see in the settlement agreements with  
5 your clients because they're going to mark them attorney's  
6 eyes only, then why do you need to see them?

7 In other words, if a tree falls in the  
8 woods and no one is there to hear it, who cares? So you  
9 have this information, but as litigation counsel what  
10 you're telling me is you will be hamstrung. You can't  
11 share that information with your client in order to allow  
12 them to take that information into account as to what to  
13 do with the case whether to settle, how much to settle it  
14 for. So why do you then -- I can understand why you may  
15 need it as litigation counsel to pursue the merits of your  
16 claim, but given you can't disclose what is in there for  
17 presumably the terms for settlement purposes, why is not  
18 Mr. Tietjen's original suggestion make sense?

19 MR. GARDNER: The reason is is we can't be  
20 precluded from or we shouldn't be precluded ethically from  
21 discussing a settlement with our client. And the  
22 settlement discussion may have nothing to do and probably  
23 won't with whatever the Equifax deal is. But he, in his  
24 suggestion, has a cart blanche statement that we, all of  
25 us in this room who are the litigation counsel, if time

1 comes to discuss a settlement with our clients, we're  
2 precluded from that discussion. That's too Draconian.

3 I have to be in a, we clearly need this for  
4 litigation as Your Honor has suggested. It's a critical  
5 piece of evidence for the defendants. So let's put that  
6 aside.

7 Now it certainly not right or fair that all  
8 of us as litigation counsel now can't discuss settlement  
9 with our client. Chances are whatever deal Equifax and  
10 Fair Isaac struck is not something that's going to be that  
11 critical to whether or not our clients decide to settle.  
12 As I think the parties have recognized from the get-go, to  
13 a large extent, this case involves business transactions.  
14 Equifax and Fair Isaac have agreed to a business  
15 transaction. It may well be that Trans Union and Fair  
16 Isaac or Experian may agree to a business transaction.  
17 That transaction will stand on its own in terms of whether  
18 or not it is right for those two parties without regard to  
19 whatever the Equifax deal is. So our concern is we can't  
20 be precluded. It isn't in my view a Hobson's choice. We  
21 can't be precluded from at least discussing settlement  
22 with our clients. Do you want to add?

23 MR. MILNE: Just add a concept here, what,  
24 as I think about this, what role clearly the outside  
25 counsel's only designation limits us in our ability to



1 share specifics or even generalities about the materials  
2 so designated with our clients. When it comes to  
3 settlement, the kinds of discussions that I would imagine  
4 will occur will be which is what happens with litigation  
5 counsel all the time.

6           You've got a deal on the table. And the  
7 client is looking to litigation counsel to say okay, how  
8 should I -- there's this deal. And what are my litigation  
9 chances? You know, what is the prospect? How do you  
10 place the risk of going to trial, the expense of going to  
11 trial, those types of things? Factoring in necessarily to  
12 that litigation assessment will be the relevant evidence  
13 that we've seen. Not that we would be providing the  
14 detail of it, not at all. We can't do that under the  
15 existing provisions, but we will give our overall  
16 impression. Yeah, we think it's worth -- it's going to  
17 cost you X amount of money to try this case. We think  
18 your chances of winning are whatever they are. You do  
19 that cost benefit type analysis all the time in  
20 litigation.

21           This proposal prevents the lawyers, the  
22 only lawyers who are really capable of doing that type of  
23 risk benefit analysis subject to the protective order,  
24 precludes them from having any role whatsoever in advising  
25 the client on settlement. And so that's why for Experian,

1 we, you know, we take the position that we do here. And  
2 we think the outside counsel eyes only can work and will  
3 work.

4 THE COURT: Anyone further?

5 MR. JACOBSON: Your Honor, let me just say  
6 that's also why every pretrial order you issue says that  
7 trial counsel shall show up at the settlement conference  
8 because you have to be there.

9 THE COURT: Mr. Tietjen?

10 MR. TIETJEN: Just a couple of points.  
11 Mr. Gardener is wrong. This is not like the algorithm.  
12 With the algorithm, the defendants did not want any  
13 outside counsel to ever be able to see any of the  
14 algorithm-related documents.

15 What we are proposing is option A is that  
16 those outside counsel who have access to all of the terms  
17 of the settlement agreement by Equifax then not be the  
18 same counsel who are participating in any settlement  
19 strategy with Fair Isaac. Their settlement negotiations.  
20 That's different.

21 And, too, on option B that I've just  
22 proposed, I have not heard much of an explanation at all  
23 why they could not live with a redaction of certain  
24 competitively sensitive information like royalty rates.  
25 Why do they need to know what royalty rate was struck

1 between Equifax and Fair Isaac or what the settlement  
2 amount is? It doesn't relate to what they contend they  
3 want to use the rates for. So I think either option  
4 works.

5 THE COURT: All right. Here's what I'm  
6 going to do on this issue. First of all, to the extent that  
7 plaintiff is asking that litigation counsel who would  
8 review the settlement agreement or settlement related  
9 documents not be permitted to be involved in settlement  
10 negotiations on behalf of their client, I'm going to deny  
11 that request.

12 You know, the starting place of this, and  
13 that's why I was asking you, Mr. Tietjen, the starting  
14 place is is this settlement agreement, is this, and we  
15 don't know what the settlement related documents are yet  
16 because, obviously, you're still in conversation with them  
17 about the breadth of what they want by way of settlement  
18 related documents. But it appears that Fair Isaac has  
19 taken the position the information is discoverable. That  
20 it could lead to the discovery of admissible evidence at  
21 trial bearing on the antitrust claims or the defenses  
22 related to those claims. So clearly litigation counsel  
23 has to be able to see these documents in order to address  
24 the merits of their claims.

25 It is simply not workable, number 1,

1 reasonable, and I don't think ethical then to say to that  
2 counsel to then to deprive their clients of their  
3 counsel's advice with respect to settlement because they  
4 have in fact seen these documents. So I'm not going to  
5 require that to the extent litigation counsel, outside  
6 counsel, sees these documents. I'm not going to say to  
7 prohibit them from being involved in settlement  
8 discussions with Fair Isaac. In fact, they can be.

9           Having said that, I think that we can do  
10 this one step at a time. I'm going to require, for  
11 example, that the settlement agreement be produced. I  
12 will permit you to redact on behalf of your clients those  
13 particular terms that you feel are competitively  
14 sensitive. I'm going to assume the whole thing is  
15 competitively sensitive. It really goes to the issue of  
16 whether these terms that you want to redact have no  
17 bearing, are not relevant, could not lead to the discovery  
18 of admissible evidence.

19           So, for example, you claim that you can't  
20 imagine why the royalty would have any bearing on your  
21 antitrust claim or the settlement amount. I have no idea.  
22 And I don't know what else it is that you want to redact.  
23 And I don't think the issue is teed up by the parties. It  
24 can't be until you make the attempt at redaction. So I'm  
25 going to permit you to redact.

1                   What terms you believe rise to that level  
2   of being so competitively sensitive and are not  
3   discoverable because they cannot lead to the discovery of  
4   admissible evidence at trial. And then I'll allow the  
5   defendants to take a look at it and see what it is you're  
6   redacting, and if you agree, great. If you disagree, then  
7   you'll bring it back to me either informally or formally,  
8   and we can do it on an expedited basis, so we can get to  
9   the bottom of this issue as to whether they should be  
10  entitled to it.

11                   I have to tell you though I understand why  
12  Fair Isaac doesn't want other parties with whom it may  
13  enter into settlement discussions to know about their  
14  settlement because it may impact how good of settlement  
15  they may get with those other parties. But at the end of  
16  the day, Fair Isaacs gets to say I'll settle with you or I  
17  won't. No one is forcing Fair Isaac to enter into a  
18  settlement that they don't want to enter into. So if the  
19  defendants propose a settlement, for example, if in fact  
20  they learn all of the terms of the Fair Isaac-Equifax  
21  settlement, and the defendants came back and say that  
22  should be the ceiling. We should never have to pay any  
23  more than that or agree to a royalty rate, Fair Isaacs  
24  gets to say no to that. No one is going to force them to  
25  take a settlement that they don't want to do.

1                   So I want to caution Fair Isaac about the  
2     balancing that they're asking this Court to try and  
3     protect. I certainly understand why and I'm willing to  
4     do -- willing to listen to that underlying purpose, but at  
5     the end of the day, if royalty rates or the term of the  
6     settlement in fact can lead to the discovery of admissible  
7     evidence, I will let you know I'm going to permit them to  
8     see those terms, and then they will be bound by the  
9     obligation of the highly confidential outside attorney's  
10    eyes only restriction that will not allow them to disclose  
11    those terms to their clients, in any event. Just as  
12    happened in other documents. So I am willing to do this  
13    one step at a time. So I'm giving you the opportunity to  
14    redact if you want, and give the defendants an opportunity  
15    to look at it. And if you can't agree, then bring it back  
16    to me, and you'll have to tee up for me the issue of why  
17    our royalty terms or settlement terms are in fact relevant  
18    or could lead to the discovery of admissible evidence at  
19    trial.

20                   Yes, Mr. Milne?

21                   MR. MILNE: I just wondered if I could ask  
22    a question about how this procedure will work, Your Honor.  
23    Because, you know, we are concerned about we've given  
24    ourselves only three weeks here to deal with whatever  
25    remaining discovery there is to be done. And speaking for

1 the defendants, of course, as you know it's been a drum  
2 beat for us for a long time. We want to try to move this  
3 case forward and keep the extensions to a minimum.

4 The issue that concerns me here is we seem  
5 to be setting up a whole nother round of dispute. When  
6 we're talking about the royalty rate, and we're talking  
7 about the amount of any financial compensation that may  
8 have gone run, for example, from Fair Isaac to Equifax, I  
9 can tell you right now that the defendant's position is  
10 that is highly relevant, because and here's very briefly  
11 the reason why.

12 THE COURT: But I'm not going to decide  
13 that issue today. And in all fairness, I'm going to give  
14 them in a sense putting Mr. Tietjen on notice. I  
15 understand the issue you're raising on behalf of your  
16 client, and I understand they don't want to share the  
17 entire terms, but I'm hoping you'll go back to your  
18 clients and remind them that if you do, it's under an  
19 attorney's eyes only restriction. The defendants are not  
20 permitted to disclose the terms of the settlement to their  
21 clients. That's the whole point of this. And  
22 notwithstanding are they still going to take the position  
23 that it is not relevant, could not lead to the discovery  
24 of admissible evidence, such that they're going to say  
25 redacted.

1                   And then I expect we can do this on a very  
2 short time frame. But I think that the parties need to  
3 have that dialogue with each other about you say it's  
4 relevant and Mr. Tietjen is saying he can't imagine why it  
5 is. I think both sides are entitled to have an  
6 opportunity to examine that issue.

7                   MR. MILNE: Your Honor, may I just request  
8 that we have a procedure set up where perhaps we do  
9 briefing like we did on this particular issue in the form  
10 of letter briefs or, you know, short briefs such that we  
11 can tee it up for a very expedited hearing or  
12 consideration by you because again if we go on the normal  
13 schedule, we're already beyond the three weeks before we  
14 even get it before you.

15                  THE COURT: I agree. Let me ask you, Mr.  
16 Tietjen, how soon can you produce to them the settlement  
17 agreement, and if we're going to redact any piece of it  
18 with the redactions? Because that to me is the initial  
19 issue. It may be that after what has occurred here today,  
20 well, a number of things may happen. Equifax may say no,  
21 and then we're going to be in some sort of expedited  
22 motion before me because they're a party to this  
23 agreement.

24                  Number 2, Equifax may say yes, and may say  
25 both Equifax and Fair Isaac may say produce it. We're not



1 redacting, and that will end the issue. How soon can I  
2 hear back and the defendants hear back? Today is  
3 Wednesday, the 25th.

4 MR. TIETJEN: Today is Wednesday. I know  
5 that the in-house counsel I generally deal with is out of  
6 town until Monday but then I know that I myself am in  
7 Atlanta taking a deposition on Monday. So, and then  
8 there's July 4th. So.

9 THE COURT: July 4th is Friday.

10 MR. TIETJEN: Friday of next week is  
11 July 4th.

12 THE COURT: Yes, it's a week from this  
13 Friday.

14 MR. TIETJEN: So by that following Monday I  
15 hope to be able to produce then redacted copies of the  
16 agreements to the defendant.

17 THE COURT: Given that the parties have  
18 then that Monday would be the 7th, that leaves the parties  
19 basically less than approximately two weeks for me to  
20 resolve the issue. And however it gets resolved, I'm  
21 willing to guess what's going to happen is that  
22 depositions that bear on settlement is going to get held  
23 off until this issue gets resolved. So I think that we  
24 need to be on a faster time line. I recognize the person  
25 you talked to, in-house counsel, is gone. I'm hoping that

1 you're able to reach that person before Monday or someone  
2 else can reach that person on Monday.

3 MR. TIETJEN: Oh, sure, I can reach her. I  
4 was just hoping to have a chance to sit down with her with  
5 the documents and rather than having a telephone call and  
6 she doesn't have them in front of her. Then I'll get  
7 someone else in my office while I'm going to work on it  
8 with her so then sometime next week we'll try.

9 THE COURT: Here's what I'm going, and this  
10 isn't going be pretty, but I'm going to require that the  
11 settlement agreement in whether redacted or unredacted be  
12 produced to the defendants by July 1, Tuesday July 1.

13 MR. TIETJEN: Tuesday of next week?

14 THE COURT: Of next week. To the extent  
15 that it is your redacting, that in a letter to the  
16 defendants with the settlement agreement, you indicate  
17 what it is that you are redacting and the basis for the  
18 redaction.

19 In other words, you know what their  
20 argument is. It's not relevant to any of their claims or  
21 defenses. That they don't need to see whatever it is you  
22 are going to redact on the merits of the case. And then  
23 I'm going to require the defendants to respond to that by  
24 the third.

25 MR. MILNE: We're happy to do so.

1 THE COURT: All right. And then I think  
2 what I'm going to suggest is that the letter to the  
3 defendants, if you're redacting, Mr. Tietjen, be copied to  
4 me, so it be a letter for the benefit of the defendants  
5 and the Court, and that the defendants respond in writing  
6 to Mr. Tietjen by the third, copy to the Court addressing  
7 why it is that you think they're wrong.

8 And we're going to take a short break, and  
9 I'll see what my schedule is then to either do this over  
10 the phone with the parties or in person. Hopefully, that  
11 Monday the 7th, Tuesday the 8th, something like that, so  
12 that we can get this issue resolved.

13 MR. TIETJEN: Just so I'm clear, my letter  
14 to defendants with the production and copy to the Court,  
15 you want me to identify what has been redacted?

16 THE COURT: Correct. In other words, we  
17 redact the royalty term. We redacted the settlement. And  
18 then either the policy basis, legal basis, whatever you're  
19 going to provide to them and to me as to why it is that  
20 that information should be and remain redacted.

21 MR. TIETJEN: Okay.

22 MR. GARDNER: May I make just a  
23 clarification point?

24 THE COURT: Yes.

25 MR. GARDNER: I think we're all on the same

1 page. It's our understanding based on what we were  
2 allowed to inquire, there is a settlement agreement which  
3 I'm told is probably very short. But the basic terms are  
4 in another agreement which I don't know what it's called,  
5 some form of business agreement. So I think we have to be  
6 clear. And I think Mr. Tietjen contemplated that is that  
7 when we talk about what he has to produce, it's not just  
8 quote/unquote settlement agreement, it is the settlement  
9 agreement and whatever business terms were involved as  
10 part of this settlement.

11 MR. TIETJEN: No, we're thinking the same  
12 thing.

13 THE COURT: We'll call it the settlement  
14 agreement and business agreement.

15 MR. GARDNER: Right.

16 THE COURT: All right. Why don't we  
17 take -- unless Mr. Milne, you have something further.  
18 Let's take a short recess while I go see what my calendar  
19 looks like the week of July 7, earlier rather than later.

20 In the meantime, if you all want to chat  
21 about what it is that you would like to think should be  
22 redacted from the plaintiff's brief, you could do that  
23 while I'm gone. I'll be right back.

24 (Recess.)

25 THE COURT: Just to put this piece on the

1 record, the parties did agree on what items should be  
2 excised from the plaintiff's memorandum as it related to  
3 my ruling on privileged communications, and I will insert  
4 that in the way in the order that won't go ahead and  
5 reveal what it is I excised, so I'll figure that out. And  
6 Mr. Jacobson handed me the brief with those excised --  
7 portions to be excised.

8 The entire day is open on July 7th, so we  
9 can do this over the phone. We can do it in person,  
10 however the parties want to proceed. We can set it at a  
11 time, and you can let me know what you would like me to  
12 do. Perhaps it won't be necessary but, in any event, what  
13 works for the parties?

14 MR. TIETJEN: I think the option of  
15 telephone if necessary given I don't know where I'll be.

16 THE COURT: Would that work for people? If  
17 we set it for say 10 a.m., does that work or if you are  
18 going to be in depositions, do you want to set it at a  
19 time when you think you'd be breaking, like noon? You  
20 know, it doesn't matter to me.

21 MR. TIETJEN: Noon is fine with me.

22 MR. MILNE: Noon is fine. I think also if  
23 people do decide to fly in, it will allow them to take an  
24 early flight to get in that day instead of having to --

25 THE COURT: All right. Well, why don't I

1 set it for 12 o'clock then. And I'm going to assume --  
2 well, I won't assume anything. I'm going to set it for 12  
3 o'clock. I'll get a courtroom for that day, July 7th, and  
4 then the parties can let me know whether they would prefer  
5 to handle this by phone as we do the other conferences,  
6 and I'd be happy to address it by phone.

7 Okay. Then 12 o'clock noon on July 7,  
8 central standard time.

9 Anything further with respect to case  
10 management issues? Mr. Tietjen is shaking his head no and  
11 defendants are as well.

12 All right. That concludes this proceeding.  
13 Thank you very much.

14 Oh, let me ask one question on the issue, I  
15 am obviously going to be issuing an amended scheduling  
16 order. Do the parties want me to put in an order what  
17 I've ordered thus far with respect to the settlement  
18 agreement which is this process for production and  
19 redaction by a certain date or do you not need that in an  
20 order?

21 MR. TIETJEN: I don't need it.

22 MR. JACOBSON: I think it's helpful, Your  
23 Honor, if it's in there.

24 THE COURT: Pardon?

25 MR. JACOBSON: We think it's helpful if

1 it's in there.

2 THE COURT: I'll put this piece in an order  
3 then on the settlement agreement plus the business  
4 agreement. All right. Thank you very much.

5 (End of proceedings.)

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15 I certify that the foregoing is a correct  
16 transcript from the record of proceedings in the above  
17 matter.

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19 Date: July 2, 2008

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Court Reporter

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